



## About McLeod Software

McLeod Software provides best in class, comprehensive, transportation and logistics ERP solutions for LTL, Truckload, and Brokerage companies. The company's LoadMaster LTL system includes customer service, dispatch operations, billing, document imaging, cross dock operations, line haul management, P&D scheduling, routing and dispatch, EDI, accounting, billing and settlements, business process automation, and visual workflow management, all specifically developed for trucking.

## About SMC<sup>3</sup>

SMC<sup>3</sup> is a hub of expertise in the LTL arena. Fueled by heavyweight, analytical APIs, SMC<sup>3</sup> delivers its core competency—LTL pricing expertise—through collaborative pricing technology that supports end-to-end, ongoing predictability in shipper/3PL-carrier relationships. More than 5,000 North American shippers, carriers, logistics service providers and freight-payment companies rely on SMC<sup>3</sup>'s sophisticated LTL base rates, content, and expert bidding and planning tools to make the best business decisions, achieve higher returns on their transportation investment, and meet the dynamic demands of the market. Through hosted API solutions, SMC<sup>3</sup> supports the entire supply chain with industry-leading speed, reliability and performance. SMC<sup>3</sup>: Investing a lifetime to help optimize freight transportation.

## SMC<sup>3</sup> RateWare XL<sup>®</sup>

The implementation of RateWare<sup>®</sup> XL enables you to fully realize the advantage of a durable rating engine with a library of more than 3,000 data modules. This robust rating simplifies LTL pricing and eliminates

the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite<sup>®</sup> base rates in your logistics platform.

## SMC<sup>3</sup> CarrierConnect XL<sup>®</sup>

Getting less-than-truckload (LTL) freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect<sup>®</sup> XL compiles and continually updates transit times and service detail from more than 200 leading national, super-regional and regional carriers across North America, giving you the confidence to make the best choice for LTL shipments. CarrierConnect XL makes it easy for logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to-terminal networks.
- Compare the full-service portfolios of LTL carriers.
- Eliminate transit time and delivery date ambiguity with calendar date or number-of-days modeling, as well as carrier-specific holiday calendars.
- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations.

## SMC<sup>3</sup> Alliance Partner

### SMC<sup>3</sup> CzarLite<sup>®</sup>

No matter where you ship in the United States, Canada or Mexico, SMC<sup>3</sup> CzarLite<sup>®</sup> base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts, profitability strategies.
- Quickly evaluate the impact of carrier rate adjustments and conduct “apples-to-apples” base rate comparisons.

### SMC<sup>3</sup> Cost Intelligence System

Truckload and LTL carriers look to the Cost Intelligence System (CIS), SMC<sup>3</sup>'s powerful analysis tool that provides comprehensive insight into the profitability of individual loads. CIS can be used to both determine the profitability of existing customers and provide guidance in setting rates for prospective business. CIS removes the guesswork from the true cost of moving freight by providing accurate and credible costs at the shipment and load level.

CIS improves LTL and truckload profits by:

- Analyzing existing traffic on a profitability basis.
- Automating the costing process, providing quick, seamless results.
- Tailoring results to unique LTL and truckload conditions.

For more information on SMC<sup>3</sup> and our hosted technology solutions, please contact your SMC<sup>3</sup> sales representative or visit [www.smc3.com](http://www.smc3.com).

### SMC<sup>3</sup>

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